

Message Text

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PAGE 01 QUITO 00995 041334Z

46-40

ACTION INR-07

INFO OCT-01 ARA-06 ISO-00 CU-02 EB-07 AGR-05 COME-00 OPR-02

VO-03 USIA-06 CIAE-00 AID-05 /044 W

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R 041301Z FEB 76

FM AMEMBASSY QUITO

TO SECSTATE WASHDC 8909

LIMITED OFFICIAL USE QUITO 0995

E.O. 11652: N/A

TAGS: OEXC, EC, PINR, (CARTAGENA, GUILLERMO)

SUBJECT: IV GUILLERMO CARTAGENA

REF: QUITO 9247

FOR: INR/OIL/B/ECUD

1. POST NOMINATES DR. GUILLERMO CARTAGENA FOR A FIFTH-
QUARTER IV GRANT.

2. DR. CARTAGENA, AS DIRECTOR OF FOREIGN TRADE, MINISTRY
OF INDUSTRIES AND COMMERCE, PROBABLY PLAYS THE MOST IMPORTANT
ROLE OF ANY GOVERNMENT OFFICIAL IN DEVELOPMENT OF POLICY
IN AGRICULTURAL TRADE AREA. HIS DECISIONS ARE IMPORTANT
FOR WHEAT AND VEGETABLE OILS ON THE U.S. EXPORT SIDE AND
BANANAS, COFFEE, COCOA AND SUGAR ON THE IMPORT SIDE.
HAVING HELD THIS POSITION DURING LAST TEN YEARS, HE IS A
HIGHLY RESPECTED GOE PUBLIC SERVANT AND LIKELY TO CONTINUE
IN HIS JOB FOR YEARS TO COME.

3. BIO-DATA: BORN IN IBARRA, NOVEMBER 5, 1929. MARRIED.
HAS A DOCTOR'S DEGREE IN ECONOMICS FROM NATIONAL UNIVERSITY
OF BUENOS AIRES, ARGENTINA. PREVIOUSLY HE WORKED
IN THE ECONOMIC RESERACH DEPARTMENT, CENTRAL BANK,
1960-63, AND WAS HEAD OF THE MARKETING STUDIES
DEPARTMENT, MINISTRY OF INDUSTRIES AND COMMERCE,
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PAGE 02 QUITO 00995 041334Z

1963-66. ALSO WAS PROFESSOR AT CENTRAL UNIVERSITY.

HAS PRESENTED GOE IN MANY INTERNATIONAL CONFERENCES:
LAFTA, ANDEAN PACT, FAO, GROUP OF 77, UNCTAD AND HAS
BEEN MEMBER OF GOVERNMENT COMMERCIAL MISSIONS TRAVELING
TO GREAT BRITAIN, 1968; CZECHOSLOVAKIA, 1971; CHINA,
1975. HAS SLIGHT KNOWLEDGE OF ENGLISH. INTERPRETER
WILL BE NEEDED.

4. CANDIDATE ABLE TO TRAVEL JULY-AUGUST PERIOD. VISA
ELIGIBILITY IN PROCESS. DECLASSIFY UPON RECEIPT.
BREWSTER

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NNN

Message Attributes

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04 MAY 2006

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